



December 10, 2024

AWARD NOTICE
BL128-24
Purchase of Desktops, Laptops, Ruggedized Devices, Tablets, Printers and Peripheral Equipment on an Annual Contract

Pursuant to the bids received on November 8, 2024 for BL128-24 Purchase of Desktops, Laptops, Ruggedized Tablets, Printers and Peripheral Equipment on an Annual Contract, the bid has been awarded to Barcode & POS, LLC; iBenzer, Inc.; Malor & Company, Inc.; PC Specialist, Inc. dba Technology Integration Group; Prologic ITS, LLC; R&D Computer Service, Inc.; and Rockytech, Inc., in the base bid amount of \$4,137,857.00. Please note the enclosed tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in blue ink, appearing to read "Dana Garland", written over a circular blue ink scribble.

Dana Garland, CPPB, FOII, NIGP-CPP
Purchasing Manager

DG/bc

Enclosure

BL128-24

Purchase of Desktops, Laptops, Ruggedized Devices, Tablets, Printers and Peripheral Equipment on an Annual Contract

Department of Information Technology Services

			Barcode & POS, LLC (OC)				HPI International, Inc. (OS)				iBenzer, Inc. (OS)				Malor & Company, Inc. (OS)			
ITEM #	DESCRIPTION	APPROX. QTY	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE
Section A - Desktops and Laptops																		
Standard Desktop																		
1.a	HP EliteDesk Mini G10	550	\$2,949.00	N/B	N/B	N/B	\$2,949.00	N/B	N/B	N/B	\$2,949.00	N/B	N/B	N/B	\$2,949.00	20%	\$2,359.20	\$1,297,560.00
1.b	Dell OptiPlex Tower Plus 7020	5	\$3,090.00	N/B	N/B	N/B	\$3,090.00	N/B	N/B	N/B	\$3,090.00	N/B	N/B	N/B	\$3,090.00	20%	\$2,472.00	\$12,360.00
1.c	Lenovo Desktop TC M90s Gen 5	5	\$3,297.00	36%	\$2,110.08	\$10,550.40	\$3,297.00	N/B	N/B	N/B	\$3,297.00	N/B	N/B	N/B	\$3,297.00	20%	\$2,637.60	\$13,188.00
1.d	Apple Mac Studio	5	\$4,399.00	N/B	N/B	N/B	\$4,399.00	8%	\$4,047.12	\$20,235.61	\$4,399.00	N/B	N/B	N/B	\$4,399.00	20%	\$3,519.20	\$17,596.00
Performance Desktop																		
2.a	HP Z2 SFF Workstation G9	20	\$4,055.00	N/B	N/B	N/B	\$4,055.00	N/B	N/B	N/B	\$4,055.00	N/B	N/B	N/B	\$4,055.00	20%	\$3,244.00	\$64,880.00
2.b	Dell OptiPlex Tower Plus 7020	5	\$3,942.00	N/B	N/B	N/B	\$3,942.00	N/B	N/B	N/B	\$3,942.00	N/B	N/B	N/B	\$3,942.00	20%	\$3,153.60	\$15,768.00
2.c	Lenovo Desktop TC M90s Gen 5	5	\$4,357.00	43%	\$2,483.49	\$12,417.45	\$4,357.00	N/B	N/B	N/B	\$4,357.00	N/B	N/B	N/B	\$4,357.00	20%	\$3,485.60	\$17,428.00
Standard Laptop																		
3.a	HP EliteBook 860 G10	1,100	\$4,238.00	N/B	N/B	N/B	\$4,238.00	N/B	N/B	N/B	\$4,238.00	N/B	N/B	N/B	\$4,238.00	25%	\$3,178.50	\$3,496,350.00
3.b	Dell Latitude 5550	5	\$3,440.00	N/B	N/B	N/B	\$3,440.00	N/B	N/B	N/B	\$3,440.00	N/B	N/B	N/B	\$3,440.00	20%	\$2,752.00	\$13,760.00
3.c	Lenovo Notebook ThinkPad T16 Gen 3	5	\$4,508.00	37%	\$2,840.04	\$14,200.20	\$4,508.00	N/B	N/B	N/B	\$4,508.00	N/B	N/B	N/B	\$4,508.00	20%	\$3,606.40	\$18,032.00
3.d	Apple MacBook Pro	5	\$4,599.00	N/B	N/B	N/B	\$4,599.00	8%	\$4,231.12	\$21,155.61	\$4,599.00	N/B	N/B	N/B	\$4,599.00	20%	\$3,679.20	\$18,396.00
3.e	Microsoft Surface Laptop 6	5	\$2,208.97	15%	\$1,877.62	\$9,388.10	\$2,208.97	28%	\$1,595.95	\$7,979.75	\$2,208.97	N/B	N/B	N/B	\$2,208.97	20%	\$1,767.18	\$8,835.90
Performance Laptop																		
4.a	HP ZBook Studio G11	20	\$6,840.80	N/B	N/B	N/B	\$6,840.80	N/B	N/B	N/B	\$6,840.80	N/B	N/B	N/B	\$6,840.80	20%	\$5,472.64	\$109,452.80
4.b	Dell Mobile Precision 7680	5	\$8,343.00	N/B	N/B	N/B	\$8,343.00	N/B	N/B	N/B	\$8,343.00	N/B	N/B	N/B	\$8,343.00	20%	\$6,674.40	\$33,372.00
4.c	Lenovo Notebook ThinkPad P1 Gen7 Intel	5	\$5,602.00	29%	\$3,977.42	\$19,887.10	\$5,602.00	N/B	N/B	N/B	\$5,602.00	N/B	N/B	N/B	\$5,602.00	20%	\$4,481.60	\$22,408.00
Section A Total			\$66,443.25				\$49,370.97				\$0.00				\$5,159,386.70			
Section B - Tablets																		
Standard Tablet																		
5.a	Microsoft Surface Pro 10	250	\$2,098.99	15%	\$1,784.14	\$446,035.00	\$2,098.99	24%	\$1,585.85	\$396,462.12	\$2,098.99	N/B	N/B	N/B	\$2,098.99	20%	\$1,679.19	\$419,797.50
5.b	Dell Latitude 7350 Detachable	5	\$4,307.18	N/B	N/B	N/B	\$4,307.18	N/B	N/B	N/B	\$4,307.18	N/B	N/B	N/B	\$4,307.18	20%	\$3,445.74	\$17,228.70
5.c	Samsung Galaxy Tab S9+	5	\$1,149.99	21%	\$908.49	\$4,542.45	\$1,149.99	27%	\$833.93	\$4,169.65	\$1,149.99	N/B	N/B	N/B	\$1,149.99	10%	\$1,034.99	\$5,174.95
5.d	Apple iPad Pro 13"	5	\$1,668.00	N/B	N/B	N/B	\$1,668.00	29%	\$1,182.43	\$5,912.27	\$1,668.00	N/B	N/B	N/B	\$1,668.00	10%	\$1,501.20	\$7,506.00
Section B Total			\$450,577.45				\$406,544.04				\$0.00				\$449,707.15			

BL128-24

Purchase of Desktops, Laptops, Ruggedized Devices, Tablets, Printers and Peripheral Equipment on an Annual Contract

Department of Information Technology Services

			Mobile Communications America, Inc. (OS)				Netsync Network Solutions (OC)				PC Specialist, Inc. dba Technology Integration Group (TIG) (OS)				Prologic ITS, LLC (OC)			
ITEM #	DESCRIPTION	APPROX. QTY	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE
Section A - Desktops and Laptops																		
Standard Desktop																		
1.a	HP EliteDesk Mini G10	550	\$2,949.00	N/B	N/B	N/B	\$2,949.00	N/B	N/B	N/B	\$2,949.00	67%	\$973.17	\$535,243.50	\$2,949.00	N/B	N/B	N/B
1.b	Dell OptiPlex Tower Plus 7020	5	\$3,090.00	N/B	N/B	N/B	\$3,046.00	71.07%	\$881.21	\$4,406.05	\$3,090.00	N/B	N/B	N/B	\$3,090.00	N/B	N/B	N/B
1.c	Lenovo Desktop TC M90s Gen 5	5	\$3,297.00	N/B	N/B	N/B	\$3,297.00	N/B	N/B	N/B	\$3,297.00	N/B	N/B	N/B	\$3,297.00	N/B	N/B	N/B
1.d	Apple Mac Studio	5	\$4,399.00	N/B	N/B	N/B	\$4,399.00	N/B	N/B	N/B	\$4,399.00	-6%	\$4,662.94	\$23,314.70	\$4,399.00	4.78%	\$4,188.73	\$20,943.65
Performance Desktop																		
2.a	HP Z2 SFF Workstation G9	20	\$4,055.00	N/B	N/B	N/B	\$4,055.00	N/B	N/B	N/B	\$4,055.00	61%	\$1,581.45	\$31,629.00	\$4,055.00	N/B	N/B	N/B
2.b	Dell OptiPlex Tower Plus 7020	5	\$3,942.00	N/B	N/B	N/B	\$4,574.00	71.07%	\$1,323.26	\$6,616.30	\$3,942.00	N/B	N/B	N/B	\$3,942.00	N/B	N/B	N/B
2.c	Lenovo Desktop TC M90s Gen 5	5	\$4,357.00	N/B	N/B	N/B	\$4,357.00	N/B	N/B	N/B	\$4,357.00	N/B	N/B	N/B	\$4,357.00	N/B	N/B	N/B
Standard Laptop																		
3.a	HP EliteBook 860 G10	1,100	\$4,238.00	N/B	N/B	N/B	\$4,238.00	N/B	N/B	N/B	\$4,238.00	63.8%	\$1,534.16	\$1,687,576.00	\$4,238.00	N/B	N/B	N/B
3.b	Dell Latitude 5550	5	\$3,440.00	N/B	N/B	N/B	\$3,758.00	72.23%	\$1,043.60	\$5,218.00	\$3,440.00	N/B	N/B	N/B	\$3,440.00	N/B	N/B	N/B
3.c	Lenovo Notebook ThinkPad T16 Gen 3	5	\$4,508.00	N/B	N/B	N/B	\$4,508.00	N/B	N/B	N/B	\$4,508.00	N/B	N/B	N/B	\$4,508.00	N/B	N/B	N/B
3.d	Apple MacBook Pro	5	\$4,599.00	N/B	N/B	N/B	\$4,599.00	N/B	N/B	N/B	\$4,599.00	1%	\$4,553.01	\$22,765.05	\$4,599.00	6.27%	\$4,310.64	\$21,553.20
3.e	Microsoft Surface Laptop 6	5	\$2,208.97	N/B	N/B	N/B	\$2,208.97	N/B	N/B	N/B	\$2,208.97	22%	\$1,723.00	\$8,615.00	\$2,208.97	N/B	N/B	N/B
Performance Laptop																		
4.a	HP ZBook Studio G11	20	\$6,840.80	N/B	N/B	N/B	\$6,840.80	N/B	N/B	N/B	\$6,840.80	59.5%	\$2,770.52	\$55,410.40	\$6,840.80	N/B	N/B	N/B
4.b	Dell Mobile Precision 7680	5	\$8,343.00	N/B	N/B	N/B	\$8,362.52	66.32%	\$2,816.50	\$14,082.50	\$8,343.00	N/B	N/B	N/B	\$8,343.00	N/B	N/B	N/B
4.c	Lenovo Notebook ThinkPad P1 Gen7 Intel	5	\$5,602.00	N/B	N/B	N/B	\$5,602.00	N/B	N/B	N/B	\$5,602.00	N/B	N/B	N/B	\$5,602.00	N/B	N/B	N/B
Section A Total			\$0.00				\$30,322.85				\$2,364,553.65				\$42,496.85			
Section B - Tablets																		
Standard Tablet																		
5.a	Microsoft Surface Pro 10	250	\$2,098.99	N/B	N/B	N/B	\$2,098.99	N/B	N/B	N/B	\$2,098.99	14.5%	\$1,794.64	\$448,660.00	\$2,098.99	N/B	N/B	N/B
5.b	Dell Latitude 7350 Detachable	5	\$4,307.18	N/B	N/B	N/B	\$4,211.86	67.09%	\$1,386.12	\$6,930.60	\$4,307.18	N/B	N/B	N/B	\$4,307.18	N/B	N/B	N/B
5.c	Samsung Galaxy Tab S9+	5	\$1,149.99	N/B	N/B	N/B	\$1,149.99	N/B	N/B	N/B	\$1,149.99	11%	\$1,023.49	\$5,117.45	\$1,149.99	2.83%	\$1,117.45	\$5,587.25
5.d	Apple iPad Pro 13"	5	\$1,668.00	N/B	N/B	N/B	\$1,668.00	N/B	N/B	N/B	\$1,668.00	1%	\$1,651.32	\$8,256.60	\$1,668.00	7.71%	\$1,539.40	\$7,697.00
Section B Total			\$0.00				\$6,930.60				\$462,034.05				\$13,284.25			

BL128-24

Purchase of Desktops, Laptops, Ruggedized Devices, Tablets, Printers and Peripheral Equipment on an Annual Contract

Department of Information Technology Services

			R&D Computer Service, Inc. (L)				Rockytech, Inc. (OC)				Smart IT Pros, Inc. (OS)				Weez Solutions, LLC (OS)			
ITEM #	DESCRIPTION	APPROX. QTY	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE
Section A - Desktops and Laptops																		
Standard Desktop																		
1.a	HP EliteDesk Mini G10	550	\$2,949.00	N/B	N/B	N/B	\$2,949.00	N/B	N/B	N/B	\$2,949.00	N/B	N/B	N/B	\$2,949.00	34%	\$1,946.34	\$1,070,487.00
1.b	Dell OptiPlex Tower Plus 7020	5	\$3,090.00	67.27%	\$1,011.36	\$5,056.80	\$3,090.00	N/B	N/B	N/B	\$3,090.00	20%	\$2,472.00	\$12,360.00	\$3,090.00	17%	\$2,564.70	\$12,823.50
1.c	Lenovo Desktop TC M90s Gen 5	5	\$3,297.00	N/B	N/B	N/B	\$3,297.00	N/B	N/B	N/B	\$3,297.00	N/B	N/B	N/B	\$3,297.00	24%	\$2,505.72	\$12,528.60
1.d	Apple Mac Studio	5	\$4,399.00	N/B	N/B	N/B	\$4,399.00	N/B	N/B	N/B	\$4,399.00	3%	\$4,267.03	\$21,335.15	\$4,399.00	N/B	N/B	N/B
Performance Desktop																		
2.a	HP Z2 SFF Workstation G9	20	\$4,055.00	N/B	N/B	N/B	\$4,055.00	N/B	N/B	N/B	\$4,055.00	N/B	N/B	N/B	\$4,055.00	21%	\$3,203.45	\$64,069.00
2.b	Dell OptiPlex Tower Plus 7020	5	\$3,942.00	70.76%	\$1,152.64	\$5,763.20	\$3,942.00	N/B	N/B	N/B	\$3,942.00	20%	\$3,153.60	\$15,768.00	\$3,942.00	11%	\$3,508.38	\$17,541.90
2.c	Lenovo Desktop TC M90s Gen 5	5	\$4,357.00	N/B	N/B	N/B	\$4,357.00	N/B	N/B	N/B	\$4,357.00	N/B	N/B	N/B	\$4,357.00	8%	\$4,008.44	\$20,042.20
Standard Laptop																		
3.a	HP EliteBook 860 G10	1,100	\$4,238.00	N/B	N/B	N/B	\$4,238.00	N/B	N/B	N/B	\$4,238.00	N/B	N/B	N/B	\$4,238.00	40%	\$2,542.80	\$2,797,080.00
3.b	Dell Latitude 5550	5	\$3,440.00	66.28%	\$1,159.97	\$5,799.85	\$3,440.00	N/B	N/B	N/B	\$3,440.00	20%	\$2,752.00	\$13,760.00	\$3,440.00	9%	\$3,130.40	\$15,652.00
3.c	Lenovo Notebook ThinkPad T16 Gen 3	5	\$4,508.00	N/B	N/B	N/B	\$4,508.00	N/B	N/B	N/B	\$4,508.00	N/B	N/B	N/B	\$4,508.00	33%	\$3,020.36	\$15,101.80
3.d	Apple MacBook Pro	5	\$4,599.00	N/B	N/B	N/B	\$4,599.00	N/B	N/B	N/B	\$4,599.00	3%	\$4,461.03	\$22,305.15	\$4,599.00	N/B	N/B	N/B
3.e	Microsoft Surface Laptop 6	5	\$2,208.97	N/B	N/B	N/B	\$2,208.97	N/B	N/B	N/B	\$2,208.97	5%	\$2,098.52	\$10,492.60	\$2,208.97	N/B	N/B	N/B
Performance Laptop																		
4.a	HP ZBook Studio G11	20	\$6,840.80	N/B	N/B	N/B	\$6,840.80	N/B	N/B	N/B	\$6,840.80	N/B	N/B	N/B	\$6,840.80	26%	\$5,062.19	\$101,243.80
4.b	Dell Mobile Precision 7680	5	\$8,343.00	61.25%	\$3,232.91	\$16,164.55	\$8,343.00	N/B	N/B	N/B	\$8,343.00	20%	\$6,674.40	\$33,372.00	\$8,343.00	25%	\$6,257.25	\$31,286.25
4.c	Lenovo Notebook ThinkPad P1 Gen7 Intel	5	\$5,602.00	N/B	N/B	N/B	\$5,602.00	N/B	N/B	N/B	\$5,602.00	N/B	N/B	N/B	\$5,602.00	9%	\$5,097.82	\$25,489.10
Section A Total			\$32,784.40				\$0.00				\$129,392.90				\$4,183,345.15			
Section B - Tablets																		
Standard Tablet																		
5.a	Microsoft Surface Pro 10	250	\$2,098.99	N/B	N/B	N/B	\$2,098.99	N/B	N/B	N/B	\$2,098.99	5%	\$1,994.04	\$498,510.00	\$2,098.99	N/B	N/B	N/B
5.b	Dell Latitude 7350 Detachable	5	\$4,307.18	63.07%	\$1,590.64	\$7,953.20	\$4,307.18	N/B	N/B	N/B	\$4,307.18	20%	\$3,445.74	\$17,228.70	\$4,307.18	22%	\$3,359.60	\$16,798.00
5.c	Samsung Galaxy Tab S9+	5	\$1,149.99	N/B	N/B	N/B	\$1,149.99	N/B	N/B	N/B	\$1,149.99	N/B	N/B	N/B	\$1,149.99	N/B	N/B	N/B
5.d	Apple iPad Pro 13"	5	\$1,668.00	N/B	N/B	N/B	\$1,668.00	N/B	N/B	N/B	\$1,668.00	3%	\$1,617.96	\$8,089.80	\$1,668.00	N/B	N/B	N/B
Section B Total			\$7,953.20				\$0.00				\$523,828.50				\$16,798.00			

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Department of Information Technology Services

			Barcode & POS, LLC (OC)				HPI International, Inc. (OS)				iBenzer, Inc. (OS)				Malor & Company, Inc. (OS)			
ITEM #	DESCRIPTION	APPROX. QTY	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE
Section C - Ruggedized Devices																		
Ruggedized 6" Device																		
6.a	Zebra TC78	50	\$5,416.65	56%	\$2,383.33	\$119,166.50	\$5,416.65	N/B	N/B	N/B	\$5,416.65	N/B	N/B	N/B	\$5,416.65	30%	\$3,791.66	\$189,583.00
Ruggedized 10" Device																		
7.a	Panasonic FZ-G2	10	\$5,774.90	N/B	N/B	N/B	\$5,774.90	N/B	N/B	N/B	\$5,774.90	N/B	N/B	N/B	\$5,774.90	20%	\$4,619.92	\$46,199.20
7.b	Getac V110G7	5	\$5,053.00	N/B	N/B	N/B	\$5,053.00	N/B	N/B	N/B	\$5,053.00	N/B	N/B	N/B	\$5,053.00	20%	\$4,042.40	\$20,212.00
7.c	Dell Latitude 7030 Rugged Extreme	50	\$6,270.00	N/B	N/B	N/B	\$6,270.00	N/B	N/B	N/B	\$6,270.00	N/B	N/B	N/B	\$6,270.00	20%	\$5,016.00	\$250,800.00
Ruggedized 12" Device																		
8.a	Panasonic CF-33	400	\$6,492.40	N/B	N/B	N/B	\$6,492.40	N/B	N/B	N/B	\$6,492.40	N/B	N/B	N/B	\$6,492.40	25%	\$4,869.30	\$1,947,720.00
8.b	Getac K120G2-R	5	\$5,052.00	N/B	N/B	N/B	\$5,052.00	N/B	N/B	N/B	\$5,052.00	N/B	N/B	N/B	\$5,052.00	20%	\$4,041.60	\$20,208.00
8.c	Dell Latitude 7230 Rugged Extreme	5	\$6,180.00	N/B	N/B	N/B	\$6,180.00	N/B	N/B	N/B	\$6,180.00	N/B	N/B	N/B	\$6,180.00	20%	\$4,944.00	\$24,720.00
Section C Total			\$119,166.50				\$0.00				\$0.00				\$2,499,442.20			
Section D - Printers																		
9.a	HP® LaserJet Pro 40001dw	10	\$399.00	2%	\$391.02	\$3,910.20	\$399.00	26%	\$296.40	\$2,964.00	\$399.00	N/B	N/B	N/B	\$399.00	20%	\$319.20	\$3,192.00
9.b	HP® Color LaserJet Pro 4201dw	10	\$569.00	5%	\$540.55	\$5,405.50	\$569.00	7%	\$526.85	\$5,268.50	\$569.00	N/B	N/B	N/B	\$569.00	20%	\$455.20	\$4,552.00
9.c	HP® LaserJet Pro 4101fdw	10	\$539.00	25%	\$404.25	\$4,042.50	\$539.00	32%	\$363.88	\$3,638.80	\$539.00	N/B	N/B	N/B	\$539.00	20%	\$431.20	\$4,312.00
9.d	HP® Color LaserJet Pro 4301fdw	10	\$699.00	20%	\$559.20	\$5,592.00	\$699.00	29%	\$496.42	\$4,964.20	\$699.00	N/B	N/B	N/B	\$699.00	20%	\$559.20	\$5,592.00
Section D Total			\$18,950.20				\$16,835.50				\$0.00				\$17,648.00			

BL128-24

Purchase of Desktops, Laptops, Ruggedized Devices, Tablets, Printers and Peripheral Equipment on an Annual Contract

Department of Information Technology Services

			Mobile Communications America, Inc. (OS)				Netsync Network Solutions (OC)				PC Specialist, Inc. dba Technology Integration Group (TIG) (OS)				Prologic ITS, LLC (OC)			
ITEM #	DESCRIPTION	APPROX. QTY	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE
Section C - Ruggedized Devices																		
Ruggedized 6" Device																		
6.a	Zebra TC78	50	\$5,416.65	N/B	N/B	N/B	\$5,416.65	N/B	N/B	N/B	\$5,416.65	55.3%	\$2,421.24	\$121,062.00	\$5,416.65	N/B	N/B	N/B
Ruggedized 10" Device																		
7.a	Panasonic FZ-G2	10	\$5,774.90	19.99%	\$4,620.50	\$46,205.00	\$5,774.90	N/B	N/B	N/B	\$5,774.90	N/B	N/B	N/B	\$5,774.90	34.04%	\$3,809.12	\$38,091.20
7.b	Getac V110G7	5	\$5,053.00	N/B	N/B	N/B	\$5,053.00	N/B	N/B	N/B	\$5,053.00	27%	\$3,688.69	\$18,443.45	\$5,053.00	N/B	N/B	N/B
7.c	Dell Latitude 7030 Rugged Extreme	50	\$6,270.00	N/B	N/B	N/B	\$4,903.00	60.73%	\$1,925.41	\$96,270.50	\$6,270.00	N/B	N/B	N/B	\$6,270.00	N/B	N/B	N/B
Ruggedized 12" Device																		
8.a	Panasonic CF-33	400	\$6,492.40	34%	\$4,284.46	\$1,713,784.00	\$6,492.40	N/B	N/B	N/B	\$6,492.40	N/B	N/B	N/B	\$6,492.40	44.23%	\$3,620.81	\$1,448,324.00
8.b	Getac K120G2-R	5	\$5,052.00	N/B	N/B	N/B	\$5,052.00	N/B	N/B	N/B	\$5,052.00	28%	\$3,637.44	\$18,187.20	\$5,052.00	N/B	N/B	N/B
8.c	Dell Latitude 7230 Rugged Extreme	5	\$6,180.00	N/B	N/B	N/B	\$7,027.48	69.36%	\$2,153.22	\$10,766.10	\$6,180.00	N/B	N/B	N/B	\$6,180.00	N/B	N/B	N/B
Section C Total			\$1,759,989.00				\$107,036.60				\$157,692.65				\$1,486,415.20			
Section D - Printers																		
9.a	HP® LaserJet Pro 40001dw	10	\$399.00	N/B	N/B	N/B	\$399.00	8.0%	\$367.08	\$3,670.80	\$399.00	16.5%	\$333.17	\$3,331.70	\$399.00	N/B	N/B	N/B
9.b	HP® Color LaserJet Pro 4201dw	10	\$569.00	N/B	N/B	N/B	\$569.00	23.03%	\$437.96	\$4,379.60	\$569.00	30.5%	\$395.46	\$3,954.60	\$569.00	N/B	N/B	N/B
9.c	HP® LaserJet Pro 4101fdw	10	\$539.00	N/B	N/B	N/B	\$539.00	32.27%	\$365.06	\$3,650.60	\$539.00	30.5%	\$374.61	\$3,746.10	\$539.00	N/B	N/B	N/B
9.d	HP® Color LaserJet Pro 4301fdw	10	\$699.00	N/B	N/B	N/B	\$699.00	31.83%	\$476.51	\$4,765.10	\$699.00	30.5%	\$485.81	\$4,858.10	\$699.00	N/B	N/B	N/B
Section D Total			\$0.00				\$16,466.10				\$15,890.50				\$0.00			

BL128-24

Purchase of Desktops, Laptops, Ruggedized Devices, Tablets, Printers and Peripheral Equipment on an Annual Contract

Department of Information Technology Services

			R&D Computer Service, Inc. (L)				Rockytech, Inc. (OC)				Smart IT Pros, Inc. (OS)				Weez Solutions, LLC (OS)			
ITEM #	DESCRIPTION	APPROX. QTY	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE
Section C - Ruggedized Devices																		
Ruggedized 6" Device																		
6.a	Zebra TC78	50	\$5,416.65	N/B	N/B	N/B	\$5,416.65	N/B	N/B	N/B	\$5,416.65	20%	\$4,333.32	\$216,666.00	\$5,416.65	N/B	N/B	N/B
Ruggedized 10" Device																		
7.a	Panasonic FZ-G2	10	\$5,774.90	N/B	N/B	N/B	\$5,774.90	N/B	N/B	N/B	\$5,774.90	10%	\$5,197.41	\$51,974.10	\$5,774.90	N/B	N/B	N/B
7.b	Getac V110G7	5	\$5,053.00	N/B	N/B	N/B	\$5,053.00	N/B	N/B	N/B	\$5,053.00	N/B	N/B	N/B	\$5,053.00	N/B	N/B	N/B
7.c	Dell Latitude 7030 Rugged Extreme	50	\$6,270.00	64.25%	\$2,241.53	\$112,076.50	\$6,270.00	N/B	N/B	N/B	\$6,270.00	20%	\$5,016.00	\$250,800.00	\$6,270.00	29%	\$4,451.70	\$222,585.00
Ruggedized 12" Device																		
8.a	Panasonic CF-33	400	\$6,492.40	N/B	N/B	N/B	\$6,492.40	N/B	N/B	N/B	\$6,492.40	10%	\$5,843.16	\$2,337,264.00	\$6,492.40	N/B	N/B	N/B
8.b	Getac K120G2-R	5	\$5,052.00	N/B	N/B	N/B	\$5,052.00	N/B	N/B	N/B	\$5,052.00	N/B	N/B	N/B	\$5,052.00	N/B	N/B	N/B
8.c	Dell Latitude 7230 Rugged Extreme	5	\$6,180.00	64.06%	\$2,221.09	\$11,105.45	\$6,180.00	N/B	N/B	N/B	\$6,180.00	20%	\$4,944.00	\$24,720.00	\$6,180.00	16%	\$5,191.20	\$25,956.00
Section C Total			\$123,181.95				\$0.00				\$2,881,424.10				\$248,541.00			
Section D - Printers																		
9.a	HP® LaserJet Pro 40001dw	10	\$399.00	N/B	N/B	N/B	\$399.00	N/B	N/B	N/B	\$399.00	N/B	N/B	N/B	\$399.00	N/B	N/B	N/B
9.b	HP® Color LaserJet Pro 4201dw	10	\$569.00	N/B	N/B	N/B	\$569.00	N/B	N/B	N/B	\$569.00	N/B	N/B	N/B	\$569.00	N/B	N/B	N/B
9.c	HP® LaserJet Pro 4101fdw	10	\$539.00	N/B	N/B	N/B	\$539.00	N/B	N/B	N/B	\$539.00	N/B	N/B	N/B	\$539.00	N/B	N/B	N/B
9.d	HP® Color LaserJet Pro 4301fdw	10	\$699.00	N/B	N/B	N/B	\$699.00	N/B	N/B	N/B	\$699.00	N/B	N/B	N/B	\$699.00	N/B	N/B	N/B
Section D Total			\$0.00				\$0.00				\$0.00				\$0.00			

BL128-24

Purchase of Desktops, Laptops, Ruggedized Devices, Tablets, Printers and Peripheral Equipment on an Annual Contract

Department of Information Technology Services

			Barcode & POS, LLC (OC)				HPI International, Inc. (OS)				iBenzer, Inc. (OS)				Malor & Company, Inc. (OS)				
ITEM #	DESCRIPTION	APPROX. QTY	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	
Section E - Peripherals																			
10.a	HP Peripherals			15%	\$100,000.00	\$85,000.00		5%	\$100,000.00	\$95,000.00		N/B	\$100,000.00	N/B		20%	\$100,000.00	\$80,000.00	
10.b	Dell Peripherals			15%	\$30,000.00	\$25,500.00		N/B	\$30,000.00	N/B		N/B	\$30,000.00	N/B		15%	\$30,000.00	\$25,500.00	
10.c	Lenovo Peripherals			20%	\$5,000.00	\$4,000.00		N/B	\$5,000.00	N/B		N/B	\$5,000.00	N/B		20%	\$5,000.00	\$4,000.00	
10.d	Apple Peripherals			N/B	\$10,000.00	N/B		2%	\$10,000.00	\$9,800.00		N/B	\$10,000.00	N/B		10%	\$10,000.00	\$9,000.00	
10.e	Microsoft Peripherals			15%	\$100,000.00	\$85,000.00		N/B	\$100,000.00	N/B		N/B	\$100,000.00	N/B		15%	\$100,000.00	\$85,000.00	
10.f	Samsung Peripherals			20%	\$20,000.00	\$16,000.00		5%	\$20,000.00	\$19,000.00		N/B	\$20,000.00	N/B		20%	\$20,000.00	\$16,000.00	
10.g	Zebra Peripherals			20%	\$20,000.00	\$16,000.00		5%	\$20,000.00	\$19,000.00		N/B	\$20,000.00	N/B		20%	\$20,000.00	\$16,000.00	
10.h	Panasonic Peripherals			N/B	\$100,000.00	N/B		N/B	\$100,000.00	N/B		N/B	\$100,000.00	N/B		17%	\$100,000.00	\$83,000.00	
10.i	Getac Peripherals			N/B	\$5,000.00	N/B		N/B	\$5,000.00	N/B		N/B	\$5,000.00	N/B		20%	\$5,000.00	\$4,000.00	
10.j	Other Non-Branded Peripherals			15%	\$100,000.00	\$85,000.00		N/B	\$100,000.00	N/B	**	45%	\$100,000.00	\$55,000.00		20%	\$100,000.00	\$80,000.00	
Section E Total					\$316,500.00			\$142,800.00					\$55,000.00				\$402,500.00		
Total (Sections A-E)					\$971,637.40			\$615,550.51					\$55,000.00				\$8,528,684.05		
Will Vendor Hold Pricing Firm? Renewal Option One				4% Increase				2% Increase				Yes				1% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Two				3% Increase				2% Increase				Yes				1% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Three				2% Increase				2% Increase				Yes				1% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Four				1% Increase				2% Increase				Yes				1% Increase			

** Secondary for non-branded peripherals

BL128-24

Purchase of Desktops, Laptops, Ruggedized Devices, Tablets, Printers and Peripheral Equipment on an Annual Contract

Department of Information Technology Services

			Mobile Communications America, Inc. (OS)				Netsync Network Solutions (OC)				PC Specialist, Inc. dba Technology Integration Group (TIG) (OS)				Prologic ITS, LLC (OC)				
ITEM #	DESCRIPTION	APPROX. QTY	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	
Section E - Peripherals																			
10.a	HP Peripherals			N/B	\$100,000.00	N/B		N/B	\$100,000.00	N/B		20%	\$100,000.00	\$80,000.00		12.2%	\$100,000.00	\$87,800.00	
10.b	Dell Peripherals			N/B	\$30,000.00	N/B		5%	\$30,000.00	\$28,500.00		N/B	\$30,000.00	N/B		10.2%	\$30,000.00	\$26,940.00	
10.c	Lenovo Peripherals			N/B	\$5,000.00	N/B		N/B	\$5,000.00	N/B		N/B	\$5,000.00	N/B		10.2%	\$5,000.00	\$4,490.00	
10.d	Apple Peripherals			N/B	\$10,000.00	N/B		N/B	\$10,000.00	N/B		0%	\$10,000.00	\$10,000.00		10.2%	\$10,000.00	\$8,980.00	
10.e	Microsoft Peripherals			N/B	\$100,000.00	N/B		N/B	\$100,000.00	N/B		29%	\$100,000.00	\$71,000.00		10.2%	\$100,000.00	\$89,800.00	
10.f	Samsung Peripherals			N/B	\$20,000.00	N/B		N/B	\$20,000.00	N/B		4%	\$20,000.00	\$19,200.00		10.2%	\$20,000.00	\$17,960.00	
10.g	Zebra Peripherals			N/B	\$20,000.00	N/B		N/B	\$20,000.00	N/B		47%	\$20,000.00	\$10,600.00		10.2%	\$20,000.00	\$17,960.00	
10.h	Panasonic Peripherals			10%	\$100,000.00	\$90,000.00		N/B	\$100,000.00	N/B		N/B	\$100,000.00	N/B		22.2%	\$100,000.00	\$77,800.00	
10.i	Getac Peripherals			N/B	\$5,000.00	N/B		N/B	\$5,000.00	N/B		25%	\$5,000.00	\$3,750.00		N/B	\$5,000.00	N/B	
10.j	Other Non-Branded Peripherals			10%	\$100,000.00	\$90,000.00		5%	\$100,000.00	\$95,000.00		15%	\$100,000.00	\$85,000.00	***	22.2%	\$100,000.00	\$77,800.00	
Section E Total			\$180,000.00				\$123,500.00				\$279,550.00				\$409,530.00				
Total (Sections A-E)			\$1,939,989.00				\$284,256.15				\$3,279,720.85				\$1,951,726.30				
Will Vendor Hold Pricing Firm? Renewal Option One					Yes					Yes					UP to 20% Increase				
Will Vendor Hold Pricing Firm? Renewal Option Two					Yes					Yes					UP to 20% Increase				
Will Vendor Hold Pricing Firm? Renewal Option Three					Yes					Yes					UP to 20% Increase				
Will Vendor Hold Pricing Firm? Renewal Option Four					Yes					Yes					UP to 20% Increase				

***Tertiary for non-branded peripherals

BL128-24

Purchase of Desktops, Laptops, Ruggedized Devices, Tablets, Printers and Peripheral Equipment on an Annual Contract

Department of Information Technology Services

			R&D Computer Service, Inc. (L)				Rockytech, Inc. (OC)				Smart IT Pros, Inc. (OS)				Weez Solutions, LLC (OS)			
ITEM #	DESCRIPTION	APPROX. QTY	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE	MSRP	%OFF MSRP	UNIT PRICE	TOTAL PRICE
Section E - Peripherals																		
10.a	HP Peripherals			N/B	\$100,000.00	N/B		N/B	\$100,000.00	N/B		N/B	\$100,000.00	N/B		20%	\$100,000.00	\$80,000.00
10.b	Dell Peripherals			20%	\$30,000.00	\$24,000.00		N/B	\$30,000.00	N/B		20%	\$30,000.00	\$24,000.00		20%	\$30,000.00	\$24,000.00
10.c	Lenovo Peripherals			N/B	\$5,000.00	N/B		N/B	\$5,000.00	N/B		N/B	\$5,000.00	N/B		20%	\$5,000.00	\$4,000.00
10.d	Apple Peripherals			N/B	\$10,000.00	N/B		N/B	\$10,000.00	N/B		3%	\$10,000.00	\$9,700.00		N/B	\$10,000.00	N/B
10.e	Microsoft Peripherals			N/B	\$100,000.00	N/B		N/B	\$100,000.00	N/B		5%	\$100,000.00	\$95,000.00		N/B	\$100,000.00	N/B
10.f	Samsung Peripherals			N/B	\$20,000.00	N/B		N/B	\$20,000.00	N/B		N/B	\$20,000.00	N/B		N/B	\$20,000.00	N/B
10.g	Zebra Peripherals			N/B	\$20,000.00	N/B		N/B	\$20,000.00	N/B		20%	\$20,000.00	\$16,000.00		N/B	\$20,000.00	N/B
10.h	Panasonic Peripherals			N/B	\$100,000.00	N/B		N/B	\$100,000.00	N/B		10%	\$100,000.00	\$90,000.00		N/B	\$100,000.00	N/B
10.i	Getac Peripherals			N/B	\$5,000.00	N/B		N/B	\$5,000.00	N/B		N/B	\$5,000.00	N/B		N/B	\$5,000.00	N/B
10.j	Other Non-Branded Peripherals			N/B	\$100,000.00	N/B	*	46%	\$100,000.00	\$54,000.00		N/B	\$100,000.00	N/B		20%	\$100,000.00	\$80,000.00
Section E Total			\$24,000.00				\$54,000.00				\$234,700.00				\$188,000.00			
Total (Sections A-E)			\$187,919.55				\$54,000.00				\$3,769,345.50				\$4,636,684.15			
Will Vendor Hold Pricing Firm? Renewal Option One			Yes				Yes				Yes				2% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Two			Yes				Yes				Yes				2% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Three			Yes				Yes				Yes				2% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Four			Yes				Yes				Yes				Yes			

*Primary for non-branded peripherals

Recommended Vendors:

Barcode & POS, LLC
 Attn: William Elliott
 11877 Douglas Road, Ste. 102334
 Alpharetta, GA 30005
 Phone: 770-751-0001
sales1@barcodeandpos.com

iBenzer, Inc.
 Attn: Aaron Yu
 2230 119th Street
 College Park, GA 11356
 Phone: 718-886-7867
info@ibenzer.com

Malor & Company, Inc.
 Attn: Garly Benoit
 3 Columbus Circle, 15th Floor
 New York, NY 10019
 Phone: 212-498-9732
garl.b@malorcompany.com

PC Specialist, Inc. dba Technology Intergration Group
 Attn: Karen Smallwood
 11860 Community Road, Ste. 160
 Poway, CA 92064
 Phone: 858-566-1900
contractadmin@tiq.com

Prologic ITS, LLC
 Attn: Paul Sprayberry
 106 Northpoint Parkway
 Building 2, Ste. 350
 Acworth, GA 30102
 Phone: 866-923-0513
paul.sprayberry@prologicits.com

R&D Computer Service, Inc.
 Attn: William L. Tabb
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 Norcross, GA 30071
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michael.fisher@rockytechusa.com